



OREGON
WINE
BOARD

Results of the Oregon/Washington Wine Fair 2015



WASHINGTON STATE WINE

Period: March 1, 2015 ~ April 30, 2015

The number of participants: 263 (Kanto Region: 211, Kinki Region 24, Hokkaido/Tohoku: 9, Chubu: 8, Chugoku/Shikoku: 8, Kyushu/Okinawa: 3)

Reports Collected: 223/263 (84.8%)

Total Sales: ¥142,501,500 (Oregon: ¥61,459,920 Washington: ¥81,041,580)

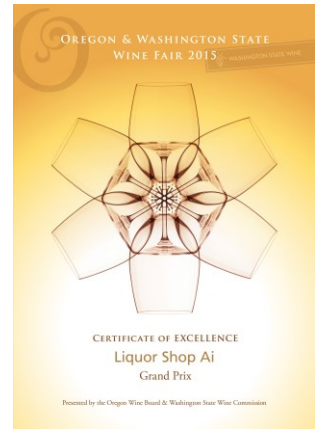
Total number of bottles: 41,493 (Oregon: 15,320 Washington: 26,173)

2014 Oregon/Washington Wine Fair Results: # of participants 236, total sales ¥120,179,585, total # of bottles 40,491, Sales Report Collected 73.7% (Oregon: ¥48,369,150, 12,565btl Washington: ¥71,810,435, 27,926btl)

The results are based on the reports submitted by the participants of the fair. The wines being purchased for the purpose of fair between the February 20th and April 30th will be counted in. All the bottle prices are calculated with the suggested retail prices given by importers. The number of seats used for the restaurant is the actual number of seats existing in the restaurant regardless of their use of the seats. The reports have been partially checked by importers to confirm the results.

Standards for Evaluation:

- ◆ For Retail Category: Purchase of Oregon/Washington wines per square meter for the promotion
- ◆ For Other Retail Category: Total Purchase of Oregon/Washington wines for the promotion
- ◆ For Restaurants Category: Purchase of Oregon/Washington wines per seat in each category



Please see the homepage of Oregon Wine Board and Washington State Wine Commission Japan <http://www.oregonwine.jp> or <http://www.washingtonwine.jp> for more details.

Sample of Award Certificate

Ranking of the Fair Results:

Grand Prix Liquor Shop Ai Total Purchase: ¥10,184,763 3,205 bottles

*Grand Prix Certificate is given to the store/restaurant with the largest purchase in value of Oregon/Washington wines among all the categories.

If selected as Grand Prix, the store/restaurant will be excluded from the other certificates.

Retail Category (# of Participants: 27、 Total Purchase: ¥21,484,748、 Total # of bottles : 6,788)

Ranking	Name of Store	Location	m ² for the wine section	Purchase made (JPY)	Purchase made (# of bottles)	Purchase per m ²
1	Wine Store Wassy's Nakanoshima	Osaka	40	4,735,604	1,565	118,390
2	DEAN&DELUCA ROPPONGI	Tokyo	28	2,736,500	672	97,732
3	DEAN&DELUCA SHINAGAWA	Tokyo	25	1,806,220	594	72,248
4	Wine Grocery	Kyoto	60	2,636,520	735	43,942
5	DEAN&DELUCA NAGOYA	Aichi	25	846,120	258	33,845
6	KOHDA BIG SENRI	Osaka	72	2,210,302	941	30,699
7	Mejiro Tanakaya	Tokyo	66	1,952,100	607	29,577
8	Marukichi	Tokushima	16	460,290	134	28,768
9	DEAN&DELUCA OSAKA	Osaka	8	89,200	24	11,150
10	KOHDA WINE HOUSE	Osaka	35	382,200	90	10,920

Retail Other Category (# of Participants: 30、 Total Purchase : ¥53,929,254、 Total # of bottles : 14,986)

Ranking	Name of Store	Location	Purchase made (JPY)	Purchase made (# of bottles)
1	Y'NS Tokyo	Tokyo	9,575,200	2,197
2	IMAI SHOTEN&CO.,LTD	Hyogo	8,473,090	2,173
3	Vin du 268	Hyogo	4,760,352	1,669
4	TAKAMURA WINE HOUSE	Osaka	4,040,060	394
5	NIGITA Co., Ltd.	Kanagawa	3,768,060	1,211
6	MINATO-YA KOBAYASHI SHOTEN LTD	Tokyo	2,790,960	924
7	Sumida K.K	Hiroshima	2,344,020	736
8	Winecuration Co.,Ltd	Tokyo	2,007,880	563
9	TOKYO WINE Co.,	Tokyo	1,325,480	473
10	dragee	Saitama	818,300	176

Restaurant with more than 60 seats (# of Participants: 37、 Total Purchase: ¥22,222,789、 Total number of bottles : 5,935)

Ranking	Restaurant Name	Location	# of seats	Total Purchase	Purchase per seat	Total # of bottles
1	Grand Hyatt Tokyo The Oak Door	Tokyo	238	7,345,050	30,862	1,524
2	New York Grill & Bar	Tokyo	138	3,367,920	24,405	672
3	THE STAKEHOUSE	Tokyo	143	2,322,770	16,243	695
4	GRAND CENTRAL OYSTER BAR & RESTAURANT	Tokyo	160	1,871,400	11,696	720
5	Tokyo Wine Club Raku	Tokyo	70	557,020	7,957	169
6	Stake Kaiseki Miyako Kasuga	Hiroshima	64	462,360	7,224	108
7	R restaurant & bar	Tokyo	88	492,000	5,591	180
8	SO TIRED	Tokyo	100	498,360	4,984	203
9	Karyu	Kanagawa	130	631,800	4,860	240
10	Ostrea Ginza 8-chome	Tokyo	60	283,800	4,730	92

Restaurant with 30~60 seats (# of participants: 62, Total Purchase: ¥16,918,774、 Total # of bottles : 5,760)

Ranking	Restaurant Name	Location	# of Seats	Total Purchase	Purchase per seat	Total # of bottles
1	W.W World Wine Bar & Bistro	Tokyo	40	3,706,360	92,659	1,176
2	Teppanyaki Akasaka	Tokyo	31	1,660,900	53,577	485
3	Wassy's Dining Souple	Osaka	46	2,140,344	46,529	569
4	Jolly Jelly EZO BAR	Hokkaido	39	1,636,751	41,968	736
5	FISH HOUSE OYSTER BAR	Tokyo	30	424,800	14,160	168
6	Chinese Restaurant Raika	Tokyo	34	460,327	13,539	145
7	HENRY GOOD SEVEN	Tokyo	50	570,500	11,410	226
8	COTHAM GRILL	Tokyo	40	408,450	10,211	141
9	dish	Tokyo	46	370,500	8,054	101
10	Roti Roppongi	Tokyo	46	356,680	7,754	91

Restaurant with less than 30 seats (# of participants: 84, Total Purchase: ¥22,952,817、 Total # of bottles :6,258)

Ranking	Restaurant Name	Location	# of Seats	Total Purchase	Purchase per seat	Total # of bottles
1	Soyokaze	Tokyo	19	5,827,120	306,691	1,321
2	Le Cellier	Aichi	14	1,399,800	99,986	312
3	Vintage Inn	Osaka	12	732,800	61,067	98
4	Ristorante tono;4122	Tokyo	12	672,550	56,046	156
5	Le Coeur KOBE	Hyogo	24	1,296,300	54,013	243
6	Le Petit Comptoir	Hyogo	10	532,340	53,234	174
7	Shinsen Endo Risaburou Shoten	Tokyo	29	1,437,148	49,557	433
8	Vin ju tei	Osaka	18	880,063	48,892	203
9	BAR SWITCH	Tokyo	17	652,560	38,386	153
10	wine kitchen savori	Aichi	19	694,400	36,547	236

Japanese Food Restaurant (# of participants :23、 Total Purchase :¥4,993,118、 Total # of bottles :1,766)

Ranking	Bar Name	Location	# of Seats	Total Purchase	Purchase per seat	Total # of bottles
1	Kamoshiya	Aichi	24	2,441,568	101,732	990
2	Akasaka bi-on	Tokyo	20	672,150	33,608	172
3	Gallus	Tokyo	19	304,400	16,021	80
4	La BOMBANCE	Tokyo	36	497,210	13,811	109
5	Otsuki	Tokyo	20	127,300	6,365	30
6	UOTAKE AZABUJUBAN	Tokyo	38	191,370	5,036	71
7	Kushi Daidai	Tokyo	20	92,100	4,605	30
8	Nishidaya Shibuya	Tokyo	29	93,600	3,228	51
9	maruKA syouten	Hokkaido	15	37,600	2,507	14
10	DOJIMA HOTEL "HANADORI"	Osaka	57	124,900	2,191	36

Oregon/Washington State Winery Tour 2015

Date: August 23 –September 1, 2015 (tentative)

Participants: The first place of each category and the Grand Prix winner are invited to participate in the tour.

Summary of the tour: The tour is organized by the Oregon Wine Board and Washington State Wine Commission to invite the award winners to visit many wineries and vineyards in Oregon and Washington States to learn about the region, AVA and grape growing/wine making situations and taste a wide range of Oregon/Washington wines. The flights between Japan and Oregon/Washington, accommodations, meals and chartered bus are included in the tour for Full Invitation while the international flights need to be covered by participants for partial invitation. Interpreter is available during the tour.

Full Invitation:

Liquor Shop Ai (Grand Prix)

Wine Store Wassy's Nakanoshima (Retail Category)

Y' NS Tokyo (Retail Other Category)

Grand Hyatt Tokyo The Oak Door (Restaurant with more than 60 seats)

W.W World Wine Bar & Bistro (Restaurant with 30 - 60 seats)

Soyokaze (Restaurant with less than 30 seats)

Kamoshiya (Japanese Food Restaurant)

(Please note that anyone who has participated in any tour organized by the OWB /WSWC in past three years cannot participate in the tour.)

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